



***“Simplifying work,
so you can focus on the real
important things in life”***



CRM Dage 2019

“Find out more about the InfoBridge cloud apps for SuperOffice CRM Online to SuperCharge your overall experience. Walk away with new ideas and strategies to expand your SuperOffice practice.”



Nebula Synchronizer Calendar Synchronization



Nebula Google Places Google Search Integrated



Nebula Panels Organize Activities & Documents



Nebula Activity Folders Create folder structures

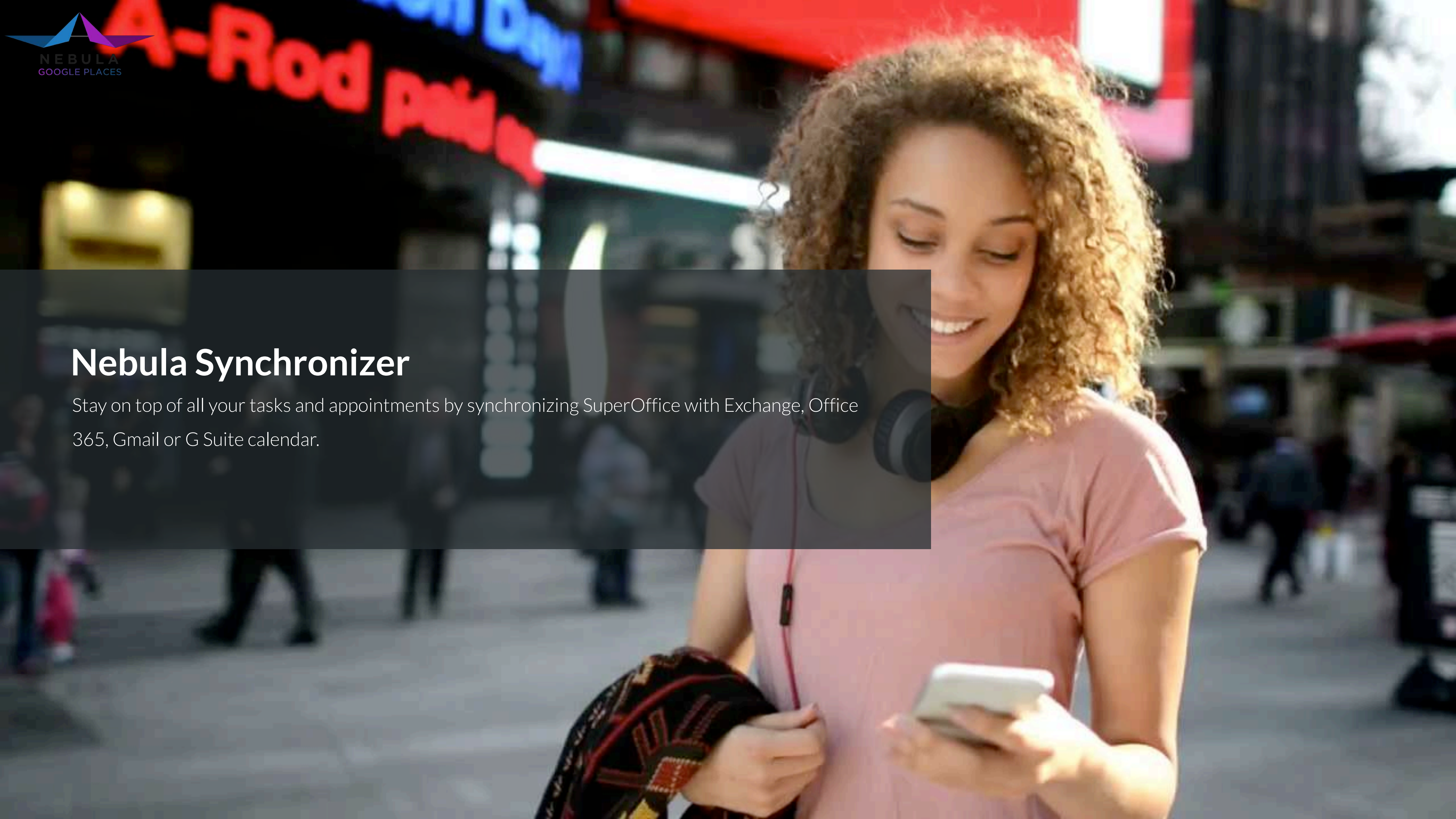


Nebula Document Viewer Quickly View Documents/Emails



Nebula DataBridge Integration Platform





Nebula Synchronizer

Stay on top of all your tasks and appointments by synchronizing SuperOffice with Exchange, Office 365, Gmail or G Suite calendar.

Nebula Synchronizer

SYNC



Ensures that whenever appointments, tasks or contacts are added or edited in SuperOffice or in your calendar, the changes are reflected across all platforms

SELECTIONS



Synchronize SuperOffice selections directly as Outlook contacts to your mobile device

SUPPORT



Support for: Microsoft Exchange, Office 365, Gmail and GSuite.
Can be used on: Outlook, iPhone, Android or any other calendar app.

CATEGORY



Match Outlook categories directly to task and appointment types when creating items in Outlook

ADVANCED



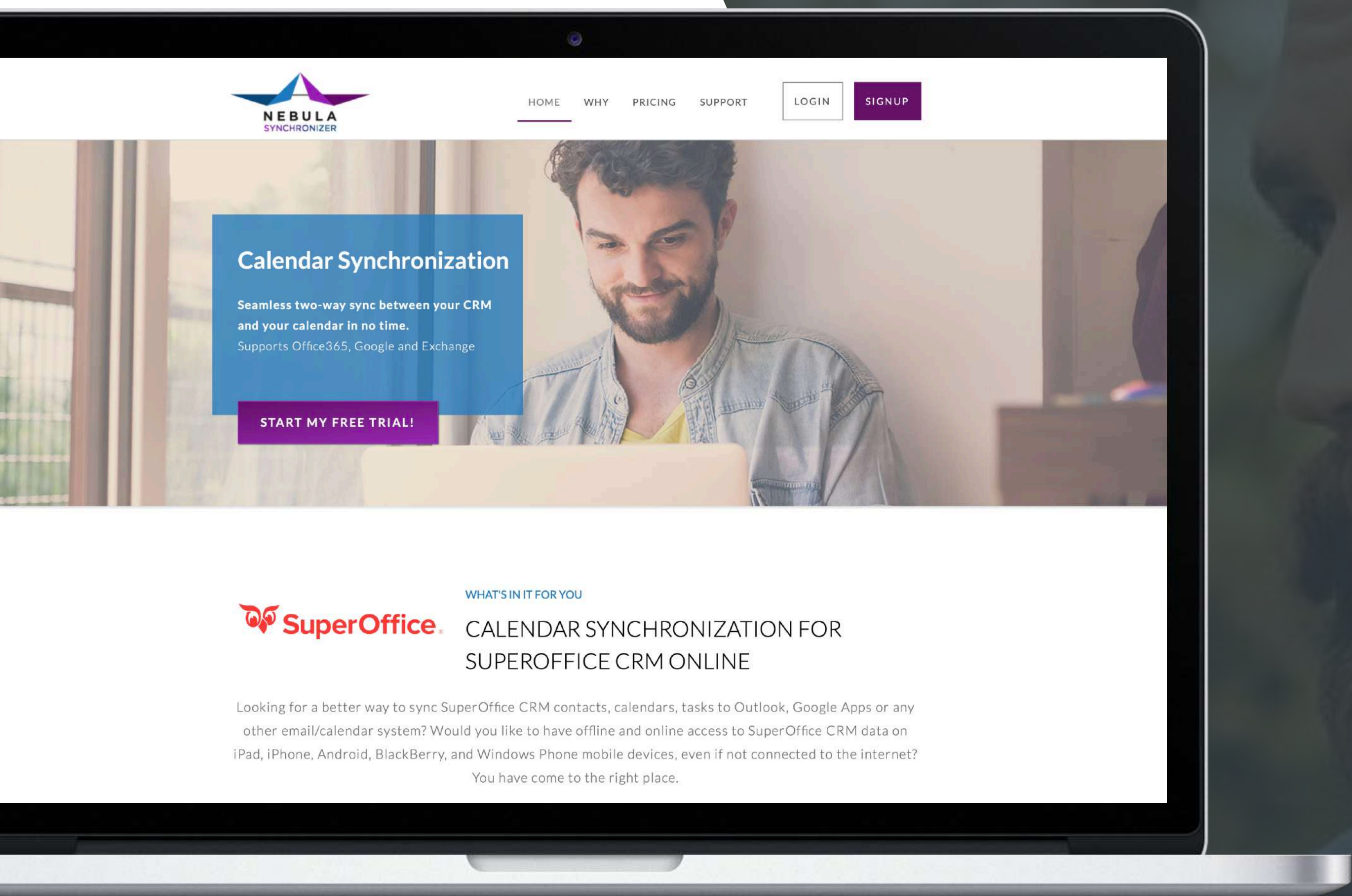
Highly Advanced, supporting all calendar specifics like:
Time Zones, Recurring Events, Group Appointments, Private Appointments and many more.

AUTOMATIC



Link appointments or tasks directly to the correct company and contact person when creating these in Outlook or on your mobile device

MOVIE TIME



Appointment
Synchronize full appointment



Tasks
Completing tasks



Contacts
Automatic contract synchronization

... The user creates new appointments and tasks directly in SuperOffice, resulting in seamlessly synchronisation with Microsoft Outlook

- Company
- Diary
- Sale
- Project
- Selection
- Inbox
- Reports
- Mailing
- Service
- Tools

Day Week Month View

Week 32: 8/3/2015 - 8/9/2015 Rick Shaw

	Mon 3	Tue 4	Wed 5	Thu 6	Fri 7	Sat 8	Sun 9
8am							
9am							
10am							
11am							
12pm							
1pm							
2pm							
3pm							
4pm							
5pm							
6pm							
7pm							
8pm							
9pm							
10pm							

Netherlands

Month

August 2015

	Mon	Tue	Wed	Thu	Fri	Sat	Sun
31	27	28	29	30	31	1	2
32	3	4	5	6	7	8	9
33	10	11	12	13	14	15	16
34	17	18	19	20	21	22	23
35	24	25	26	27	28	29	30
36	31	1	2	3	4	5	6

Today

Activities Sales

Date	Type	Text	Company	Contact

+ Add Delete Export Documents Follow-ups Tasks count : 0 Refresh

- Appointment
- Task
- Phone Call
- E-mail
- Document
- Find
- Print
- New

Movie Link: https://youtu.be/E0F-n_tNtv4



Nebula Google Places

Get some "Google power" inside SuperOffice CRM. This app connects to Google Places so you can access over 100 million updated business addresses without leaving your SuperOffice screen.

Nebula Google Places

100 MIL+



Access the huge Google database to find over 100 million addresses world-wide

FUZZY



Fuzzy search is supported, meaning just search for anything how you search on Google

VISIT/POST



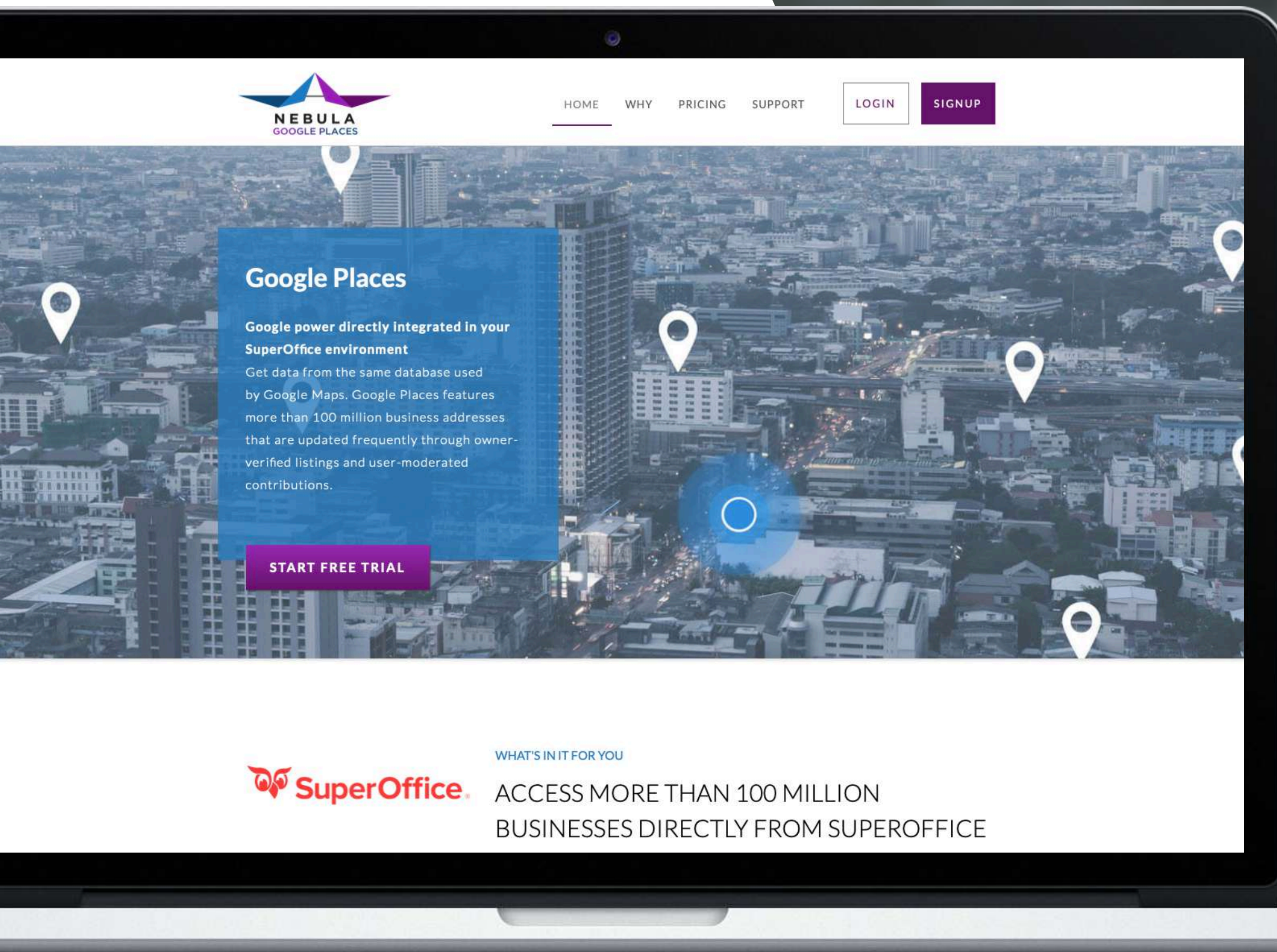
Through the settings it is possible to automatically copy the visit address to the postal address

VAT



Norwegian and Swedish addresses can be searched in local chamber of commerce institutes to retrieve the VAT number and branche offices

MOVIE TIME



Manual

Hate entering addresses



Copy & Paste

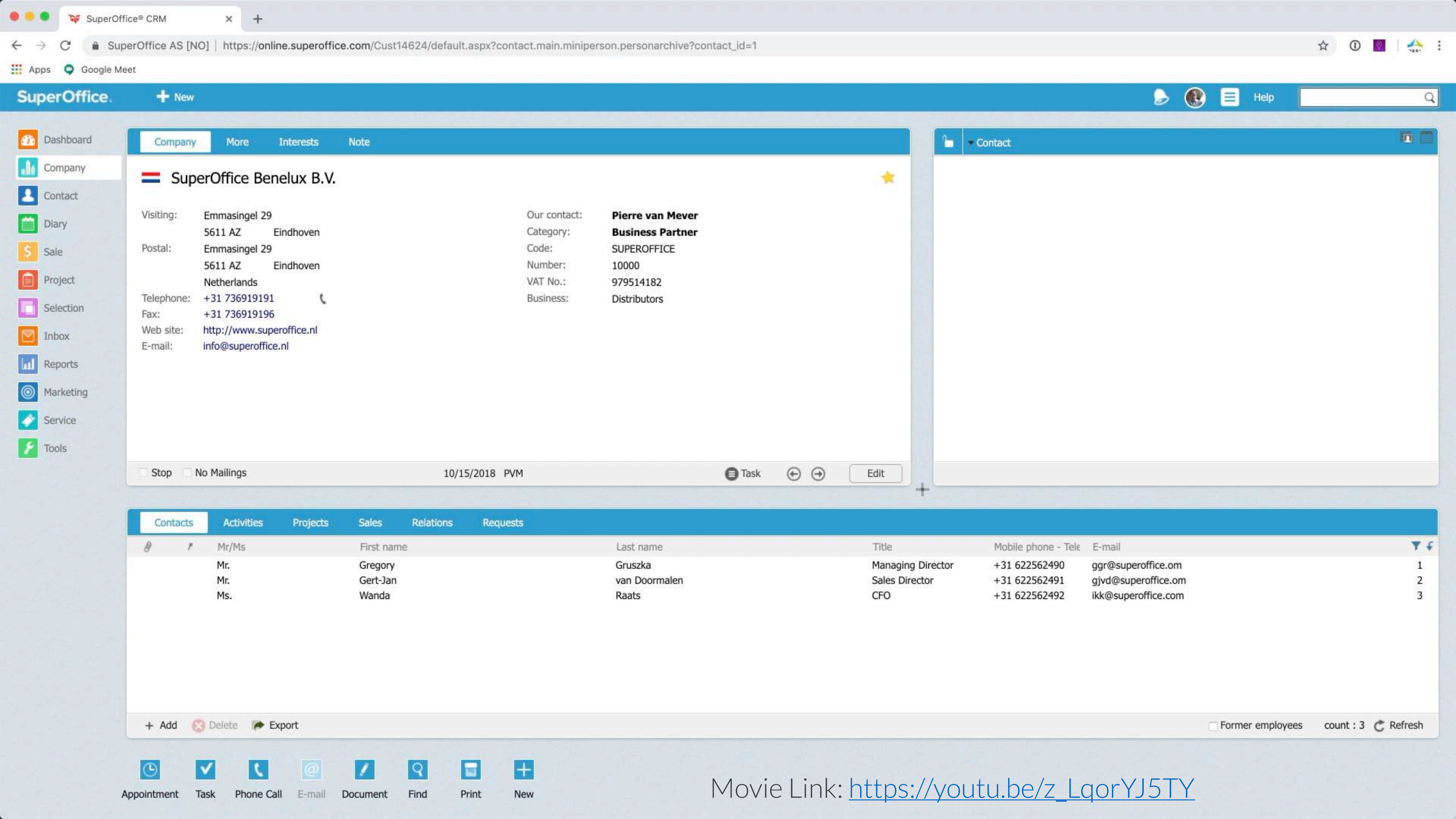
Tedious job with a lot of clicks



Errors

Manual work is prone to errors

... The user just needs to type a few letters and Nebula Google Places will suggest the address, select the correct address and all address fields will be auto-filled.



- Dashboard
- Company
- Contact
- Diary
- Sale
- Project
- Selection
- Inbox
- Reports
- Marketing
- Service
- Tools

Company More Interests Note

SuperOffice Benelux B.V. ★

Visiting: Emmasingel 29
5611 AZ Eindhoven

Postal: Emmasingel 29
5611 AZ Eindhoven
Netherlands

Telephone: +31 736919191

Fax: +31 736919196

Web site: http://www.superoffice.nl

E-mail: info@superoffice.nl

Our contact: **Pierre van Mever**
Category: **Business Partner**
Code: SUPEROFFICE
Number: 10000
VAT No.: 979514182
Business: Distributors

Stop No Mailings 10/15/2018 PVM Task Edit

Contact

Contacts	Activities	Projects	Sales	Relations	Requests
Mr/Ms	First name	Last name	Title	Mobile phone - Tele	E-mail
Mr.	Gregory	Gruszka	Managing Director	+31 622562490	ggr@superoffice.om 1
Mr.	Gert-Jan	van Doormalen	Sales Director	+31 622562491	gjvd@superoffice.om 2
Ms.	Wanda	Raats	CFO	+31 622562492	ikk@superoffice.com 3

+ Add Delete Export Former employees count : 3 Refresh



Nebula Panels

With Nebula Panels, you create extra archive panels which are optionally pre-filtered with just the information you need.

Nebula Panels

PANELS



Create filtered activity archives for activities, documents and emails

CONFIGURE



Based on the admin settings users can change filters to their own preferences

LOCATION



Filtered panels can be created for companies, projects and sales

SEARCH



Within the new panels it is possible to search for activities, documents and emails

EXTRAS



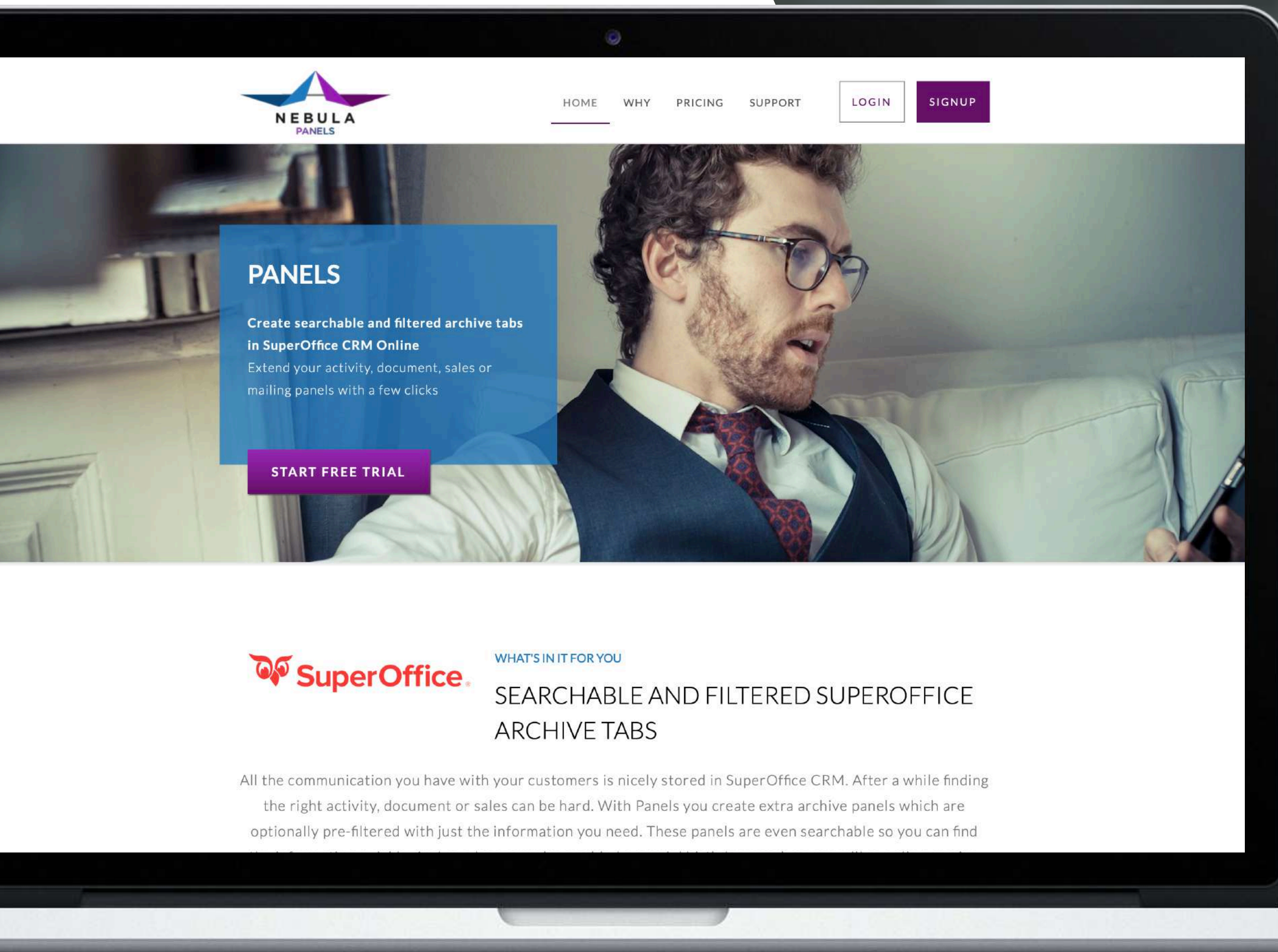
Mailing panel, upcoming birthday panel and Google Maps panel are included

SALE HIST



Special sales history panel is available to track a sale from the beginning to the end showing all updates leading to the closure of the sale

MOVIE TIME



Structure

Activity list is missing structure



Stand out

Important documents do not stand out



Overview

Activity list gets long and overview is gone

... Go from a complete long activity archive to a splitted and filtered view of the most important activities, documents and emails

- Dashboard
- Company
- Contact
- Diary
- Sale
- Project
- Selection
- Inbox
- Reports
- Marketing
- Service

Company More Interests Note

Coca Cola Enterprises Nederland BV

Visiting: Eindsestraat 137
5105 NA DONGEN

Postal: Postbus 24
5100 BB DONGEN
Netherlands

Telephone: +31 13-5793911

Fax: +31 13-5793219

Web site: <http://www.cocacola.nl>

E-mail: info@cocacola.nl

Our contact: **Pierre van Mever**
Category: **Customer**
Code: CocaCola
Number: 647997
VAT No.: NL802489680B02
Business: Retail

Stop No Mailings

22-2-2019 PIERRE

Task [Previous] [Next] Edit

Month

February 2019

	Mon	Tue	Wed	Thu	Fri	Sat	Sun
5	28	29	30	31	1	2	3
6	4	5	6	7	8	9	10
7	11	12	13	14	15	16	17
8	18	19	20	21	22	23	24
9	25	26	27	28	1	2	3
10	4	5	6	7	8	9	10

March 2019

	Mon	Tue	Wed	Thu	Fri	Sat	Sun
9	25	26	27	28	1	2	3
10	4	5	6	7	8	9	10
11	11	12	13	14	15	16	17
12	18	19	20	21	22	23	24
13	25	26	27	28	29	30	31
14	1	2	3	4	5	6	7

Today [Previous] [Next]

Contacts Activities Relations Projects Sales Requests

<input checked="" type="checkbox"/>	Date	Type	Text	Contact	User ID
<input type="checkbox"/>	24-7-2019	Quote - Cover pages	New Quote for installation on-premise	Diane Gron	PIERRE
<input type="checkbox"/>	19-6-2019	Outlook Task	The published quote will soon expire. Check with the customer for confirmation of the quote.	Dennis Krijgh	MASP
<input checked="" type="checkbox"/>	14-6-2019	Visit Out	Presentation on location	Dennis Krijgh	MAWA
<input checked="" type="checkbox"/>	14-6-2019	Phone In	Questions about DataDirector	Diane Gron	MAWA
<input checked="" type="checkbox"/>	11-6-2019	Quote - Cover pages	Migration Proposal	Dennis Krijgh	PIERRE
<input type="checkbox"/>	16-5-2019	Visit In	Talks about implementing POS system.	Peter Farnsworth	MAWA
<input type="checkbox"/>	17-4-2019	To-Do	Invite him to our summer fair	Peter Farnsworth	MAWA
<input checked="" type="checkbox"/>	22-3-2019	Intern	Did we get any response?	Peter Farnsworth	NATI
<input checked="" type="checkbox"/>	27-2-2019	E-mail	Re: Movement	Peter Farnsworth	PIERRE

+ Add Delete Filter Export

Documents Mailings Follow-ups Other Show count Refresh

- Appointment
- Task
- Phone Call
- E-mail
- Document
- Find
- Print
- New

Movie link: <https://youtu.be/r1tIR8z3v70>



Nebula Activity Folders

Nebula Activity Folders lets users file documents and activities in folders and automatically sorts them based on type. By automating this workflow process, businesses can enjoy big savings on time.

Nebula Activity Folders

FOLDERS



Organize all your activities, documents and emails in folders and sub-folders.

AUTOMATIC



Activities and documents can be moved automatically to the right folder bases on the activity / document type

TEMPLATES



Multiple pre-defined folder templates can be defined

FLEXIBLE



Adding, renaming and moving folders can all be done. Same functionality as Windows Explorer and Outlook

DRAG & DROP



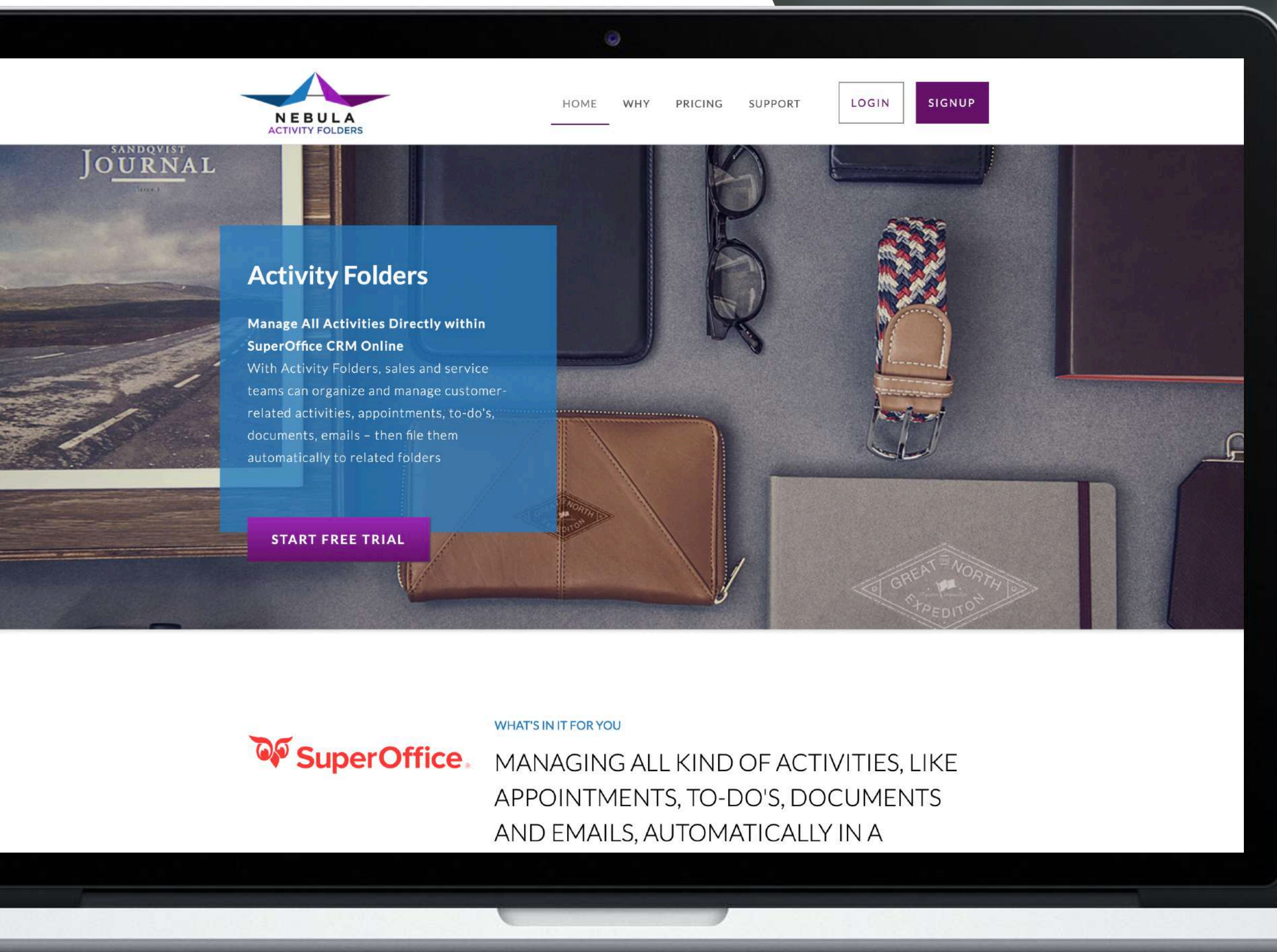
Use drag and drop functionality to organize activities

SEARCHING



Searching for the right activity or document can be done on several columns

MOVIE TIME



Structure

Activity list is missing structure



Time consuming

Searching for the right activity costs time



Overview

Activity list gets long and overview is gone

... After the user selects the preferred folder template, activities and documents are moved to the right folder resulting in a clear and structured overview

- Dashboard
- Company
- Contact
- Diary
- Sale
- Project**
- Selection
- Inbox
- Reports
- Marketing
- Service

Project | **Image** | Links | More | Note

Construction | Delaware Mansion - Creek Road 21 - Bel Air




Image: 104823436-rsz_1image_h_04.600x400.jpg

Completed Publish 16-1-2019 MAWA [Task] [Previous] [Next] [Edit]

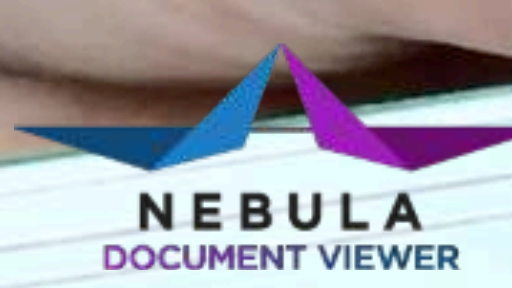
Notepad

1 / 1

Project Members | Activities | Sales | Activity Folders

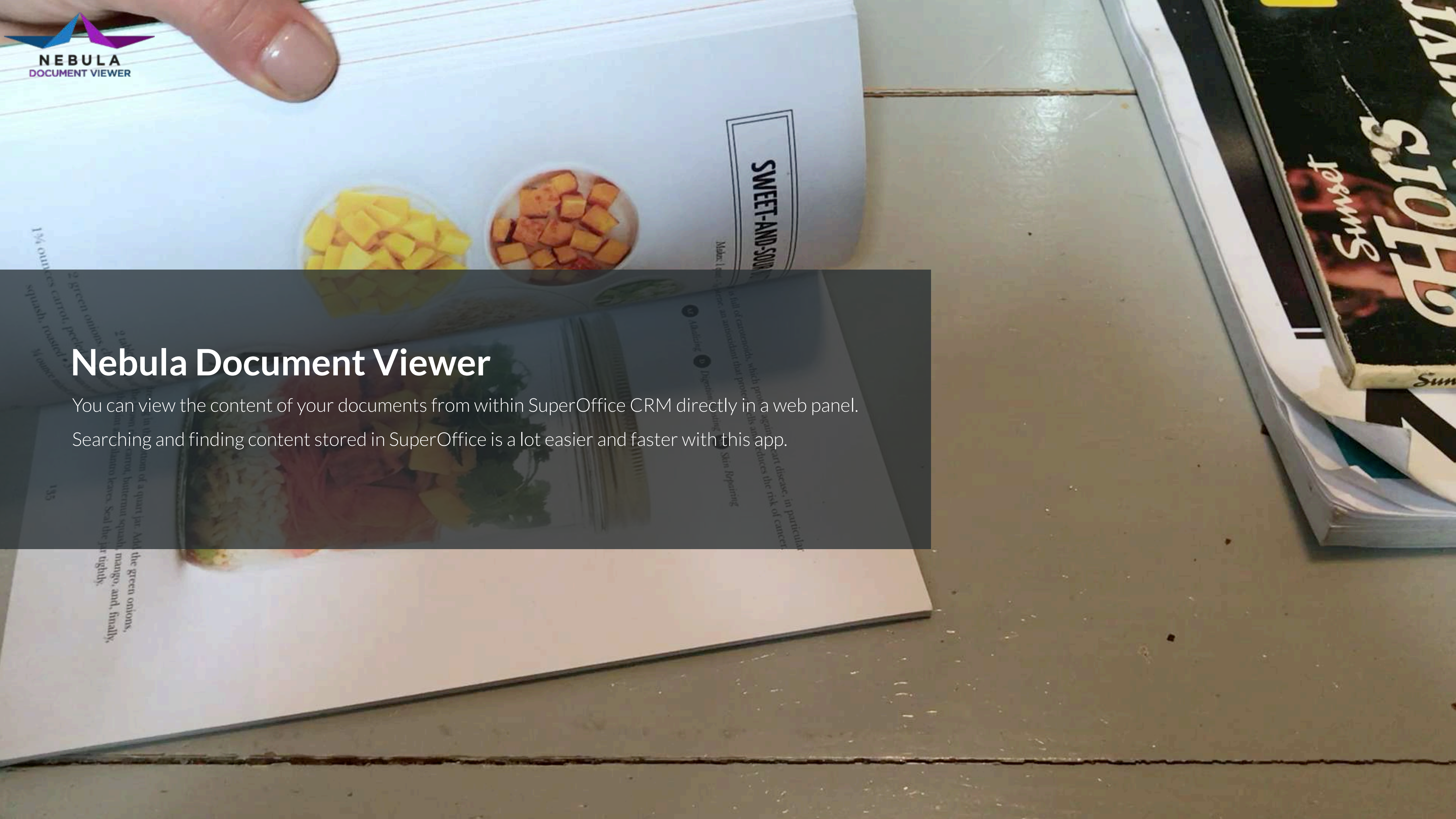
Company	Contact	Function	Mobile phone - Tele	E-mail
The Fuel Company	Anouk Pepers			anouk.pepers@fuelcompany.com
The Pool Builders	Floris Couwenbergh			couwenbergh.f@poolbuilders.com
Spark & Co	Nina Elnan			n.elnan@spark.com

+ Add [X] Remove [Export] Former employees Companies flagged with Stop count : 3 Refresh



Nebula Document Viewer

You can view the content of your documents from within SuperOffice CRM directly in a web panel. Searching and finding content stored in SuperOffice is a lot easier and faster with this app.



Nebula Document Viewer

FAST



Documents can be viewed quickly without downloading or physically opening the related software program

INTEGRATED



Directly integrated into the SuperOffice user-interface, documents are viewed in the mini-card or in a separate tab

DOCUMENT



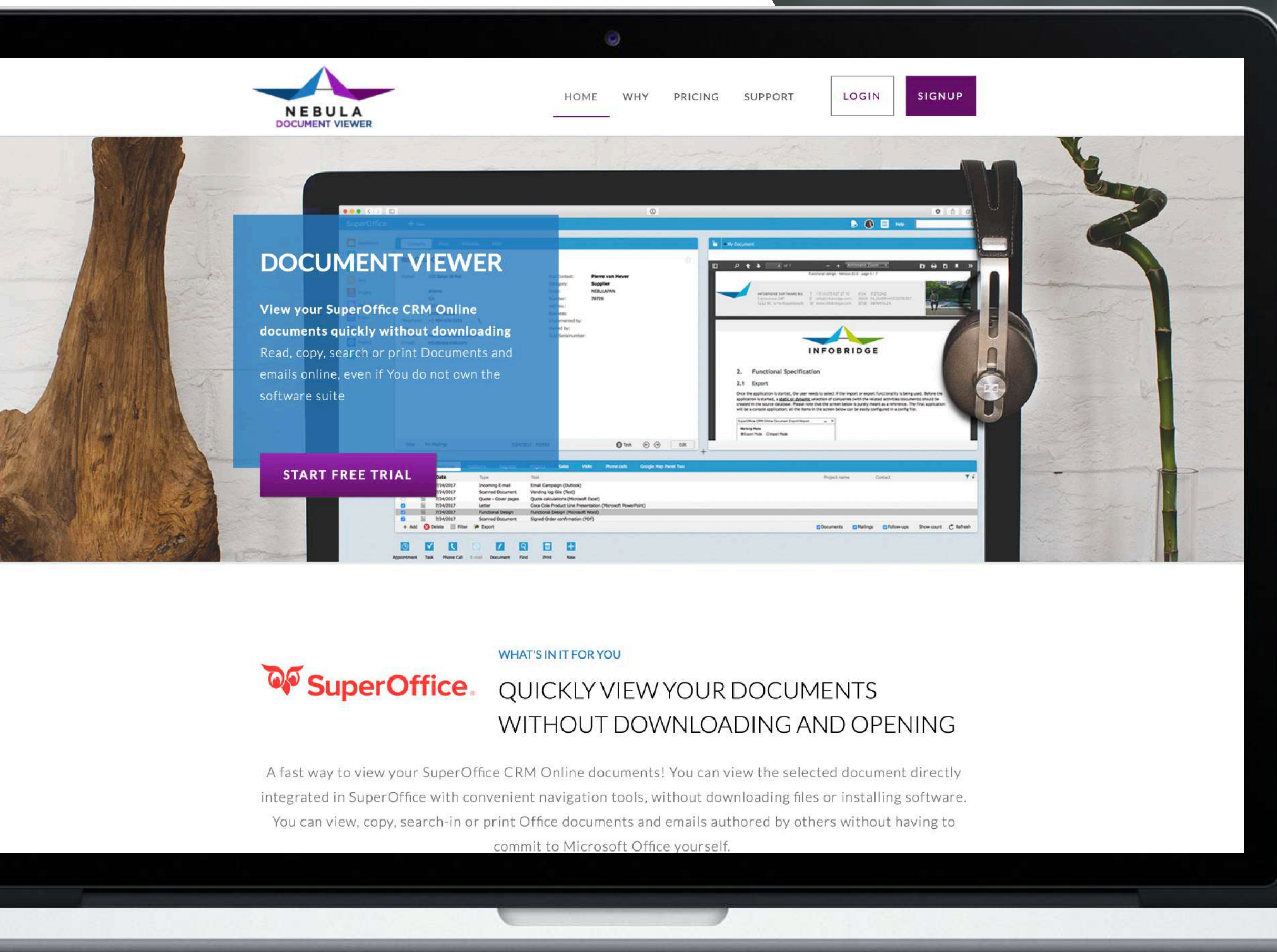
All popular document types are supported, Microsoft Office - Word - Excel - PowerPoint, PDF, images and email messages including attachments

ENHANCED



The viewer window comes with extra functionality, including searching within the viewed document

MOVIE TIME



Integrated

Seamless integrated into user-interface



Versatile

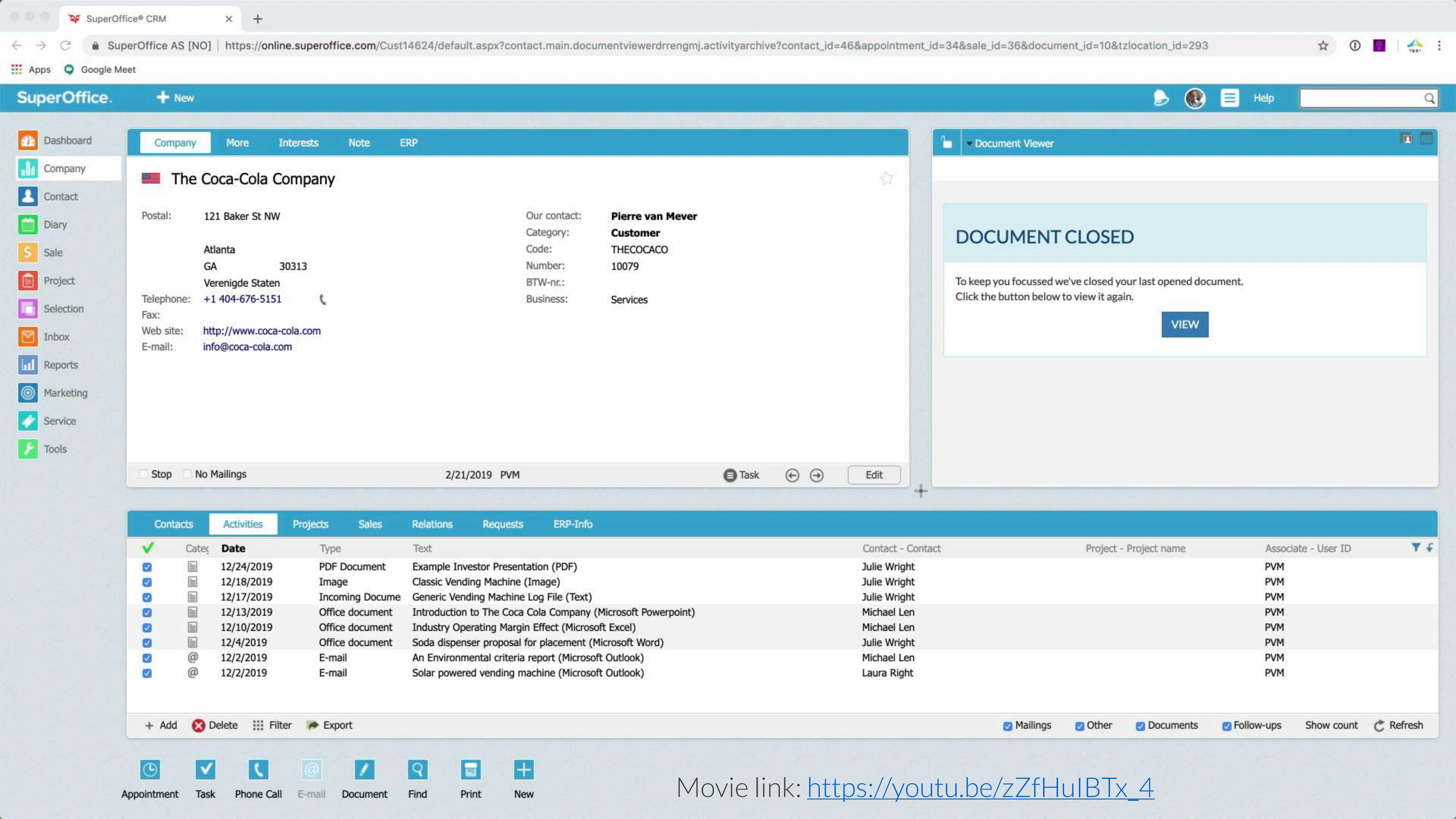
All popular document types are supported



Time saver

No need to download the document

... The user selects the document in the activity archive tab and almost instantly the document can be viewed in the SuperOffice mini-card



- Dashboard
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- Tools

Company More Interests Note ERP

The Coca-Cola Company

Postal: 121 Baker St NW
Atlanta GA 30313
Verenigde Staten
Telephone: +1 404-676-5151
Fax:
Web site: http://www.coca-cola.com
E-mail: info@coca-cola.com

Our contact: **Pierre van Mever**
Category: **Customer**
Code: THECOCACO
Number: 10079
BTW-nr.:
Business: Services

Stop No Mailings 2/21/2019 PVM [Task] [Left Arrow] [Right Arrow] [Edit]

Document Viewer

DOCUMENT CLOSED

To keep you focussed we've closed your last opened document.
Click the button below to view it again.

VIEW

Contacts	Activities	Projects	Sales	Relations	Requests	ERP-Info	
✓	Cateç	Date	Type	Text	Contact - Contact	Project - Project name	Associate - User ID
✓	📄	12/24/2019	PDF Document	Example Investor Presentation (PDF)	Julie Wright		PVM
✓	📄	12/18/2019	Image	Classic Vending Machine (Image)	Julie Wright		PVM
✓	📄	12/17/2019	Incoming Docume	Generic Vending Machine Log File (Text)	Julie Wright		PVM
✓	📄	12/13/2019	Office document	Introduction to The Coca Cola Company (Microsoft Powerpoint)	Michael Len		PVM
✓	📄	12/10/2019	Office document	Industry Operating Margin Effect (Microsoft Excel)	Michael Len		PVM
✓	📄	12/4/2019	Office document	Soda dispenser proposal for placement (Microsoft Word)	Julie Wright		PVM
✓	@	12/2/2019	E-mail	An Environmental criteria report (Microsoft Outlook)	Michael Len		PVM
✓	@	12/2/2019	E-mail	Solar powered vending machine (Microsoft Outlook)	Laura Right		PVM

+ Add [Delete] [Filter] [Export] [Mailings] [Other] [Documents] [Follow-ups] Show count [Refresh]

- Appointment
- Task
- Phone Call
- E-mail
- Document
- Find
- Print
- New

Movie link: https://youtu.be/zZfHuIBTx_4

Nebula DataBridge

Sustainable integrations using a standard app



One of the many struggles every growing company must face is choosing the best system to manage their business operations. At the beginning, purchasing several independent tools may seem cheaper and more effective than acquiring an entire software solution. As a consequence, a company uses various different applications that do not cooperate with each other at all, which makes it impossible for employees to work effectively and for the company itself to prosper.

Why Nebula DataBridge?

Integrate or share

Integrate information from various back-office systems other than SuperOffice CRM and or share information directly from SuperOffice CRM to back-office systems

01

Automate

You can schedule your tasks to run at any given time in the future, or use events and triggers to run tasks when required

02

Standard

DataBridge is built completely on the 100% API standard of SuperOffice, this means integrations built with DataBridge will not break on new releases from SuperOffice

03

User-friendly

Integrations are setup with an easy to follow wizard, it will guide you through the various steps of building an integration. And remember, no coding is required!

04

Flexible

Integrations can be setup directly by any (technical) SuperOffice consultant. After the initial setup the more technical customers can maintain their own integrations

05

Good to know

Import & export

- All major SuperOffice CRM entities are supported, company, contact, sales, project, project members, activities, interests, stakeholders, products, etc.

Defaults & Transformations

- While importing and exporting default values can be specified and transformations can be used to manipulate data before importing or exporting. Several transformations are available, such as; merge, copy, append, lower case, replace and many more.

Deduplication

- Various deduplication possibilities on several fields including user defined fields, which action to take in case an existing record is found, can be specified.

Field Selector & No coding

- Imports and exports can be easily configured by typing SuperOffice CRM field names instead of creating complex SQL statements. Through the easy to use settings and transformations the integration can be setup exactly the way you want.

Automation

- Several methods are available to automate the integrations: profiles can be scheduled, triggered or can be based on external events.

Cloud, FTP & cross platform

- DataBridge supports various cloud based storage providers like Dropbox, Google Drive, Microsoft One-Drive to read or write data. (s)FTP is also supported.
- SuperOffice CRM Online and on-premise installations are supported.

- Dashboard
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- Service

Company
More
Interests
Note

Volkswagen Academy

Training location

INTERNET

Provider: Time Warner
 Provider ref.: 4334535

Start date: 10-10-2019
 Sub. type: 24 Months
 Sub. period: 24
 Sub. value: 2.100,00
 Active:

MOBILE

Mobile active: Mobile data:
 Mobile voice: Plan type: @Work 8GB
 # Conn.: 13
 Partner:
 Internal earning: 2.100,00
 Partner earning: 0,00
 First connection: 19-2-2019

SERVICES

Project costs: 4.680,00 Router costs: 0,00
 Firewall costs: 0,00 Man. services: 780,00

Resp. tech.: Jan Verlaan
 Resp. sales: Pierre van Mever
 Serv. area: North

SLA: SLA end date: 20-12-2020
 SLA type: 1 Day SLA value: 1K-5K

FINANCIAL

YTD earnings	Year -1	Year -2	# invoices	⚠ Open invoice	ERP Number	Classification
2345	2122	1480	12	780,00	213123	C

Stop No Mailings
25-2-2019 Nebula DataBridge
Task ⏪ ⏩ Edit

Contact

And this!

Contacts
Activities
Relations
Requests
Projects
Sales
Visits
Quote documents
Email

Mr/Ms	First name	Last name	Title	Mobile phone - Tele	E-mail
Ms.	Anna	Hoffmann	Finance	+49 231 75860	a.hoffmann@volksewagenag.com
Mr.	Aaron	Schneider	CEO	+49 231 63723	a.schneider@volksewagenag.com

+ Add ✖ Delete ➡ Export
 Former employees count : 2 ↻ Refresh

A closer look at some business cases

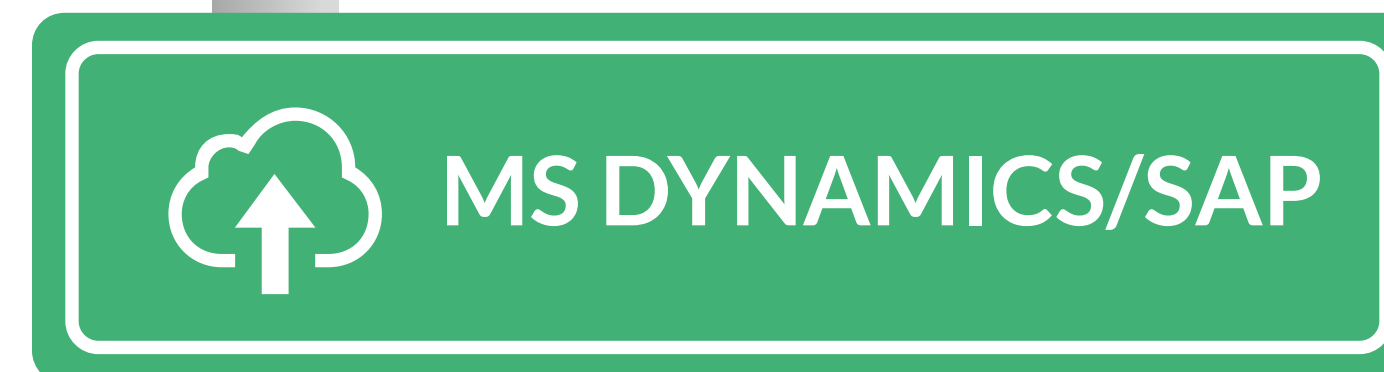


Product/quote oriented

The latest product and price information should be available in SuperOffice Quote

Full integration

Customer is using Microsoft Dynamics 365, SAP Business One and tailor-made solution, all info must be visible in SuperOffice



Shortlist of integrations



01 Microsoft Dynamics
ERP

02 Infor
ERP

03 SAP Business One
Finance

04 AS/400
ERP

05 Afas
Finance & ERP

06 Movex
ERP

07 Exact
Finance

08 Epicor
ERP

Integration Example



SCENARIO

- IBM AS/400 back-office system
- Actual pricing is stored in the AS/400 system
- Products have multiple currencies
- SuperOffice quote functionality is used

GOAL

- IBM AS/400 products should be available in SuperOffice
- Prices needs to be updated daily
- Products must be visible in the different price lists defined

- Licences
- Users
- Roles
- Privacy
- SAINT
- Lists
- Quote/Sync
- Workflow
- Preferences
- Chat
- Options
- Import
- Fields
- CRMScript
- App Store

Edit built-in SuperOffice Products + price lists

Price list: AS400-EU (EUR)

AS400-EU (EUR)

Currency:

ERP connection:

Code	Cost	List price	Unit minimum pr

+ Add ✖ Remove 📄 Export

Add/edit product

NO PHOTO

Include in price list

Editable

Mandatory

Change image Delete

Code: _____
 Name: _____
 Unit: ▼ _____
 List price: _____ **0,00** EUR
 Unit minimum price: _____ **0,00** EUR
 Cost: _____ **0,00** EUR

Subscription

Subscription unit: _____
 Subscription quantity: _____ **0**
 Discount: _____
 Product category: ▼ _____
 Product family: ▼ _____
 Product type: ▼ _____
 Supplier: ▼ _____
 Supplier's code: _____
 VAT info: _____
 VAT: _____ **0,00**
 Item number: _____
 Web address: _____
 Extra field 1: _____
 Extra field 2: _____
 Extra field 3: _____
 Extra field 4: _____
 Extra field 5: _____

Editable Mandatory

? Help
 Override default security
Save + new **Save** Cancel

Movie link: <https://youtu.be/Zv6UQD3nUVs>

Shortlist of integrations



01 Microsoft Dynamics
ERP

02 Infor
ERP

03 SAP Business One
Finance

04 AS/400
ERP

05 Afas
Finance & ERP

06 Movex
ERP

07 Exact
Finance

08 Epicor
ERP

Shortlist of integrations



SCENARIO

- Microsoft Dynamics 365 back-office system
- DataSys internal program to manage data services
- SAP Business One as financial system
- Back-office system is leading for companies

GOAL

- Updated company info visible in SuperOffice
- Overview of used data services from DataSys
- Financial information must be visible

- Dashboard
- Company
- Contact
- Diary
- Sale
- Project
- Selection
- Inbox
- Reports
- Marketing
- Service

Company More Interests Note

 |

Visiting: Our contact: **Pierre van Mever**

Postal: Category: **Customer**

Telephone: **Netherlands** Code: Number: **79898**

Fax: Business: **IT**

Web site: ⚠️ Open invoice: **0,00**

E-mail: ERP Number: **0**

SLA:

Stop No Mailings 25-2-2019 PIERRE [Task] [Back] [Forward] [Edit]

Contact

Contacts Activities Relations Requests Projects Sales Visits Quote documents Email

Mr/Ms	First name	Last name	Title	Mobile phone - Tele	E-mail
+ Add [Delete] [Export] <input type="checkbox"/> Former employees count : 0 [Refresh]					



Cloud Apps

Several cloud apps available to SuperCharge the SuperOffice experience

Nothing to install

All InfoBridge products are 100% cloud, nothing to install locally and some are available for SuperOffice on-premise as well



Try before you buy

You can testdrive all our products for 30 days free of charge

We Have You Covered

Professional service desk available, extensive online knowledge base, and always a friendly person reachable by phone