

InspirationsWebinar

Revolutionér din salgsstyring i SuperOffice CRM med Salesboard





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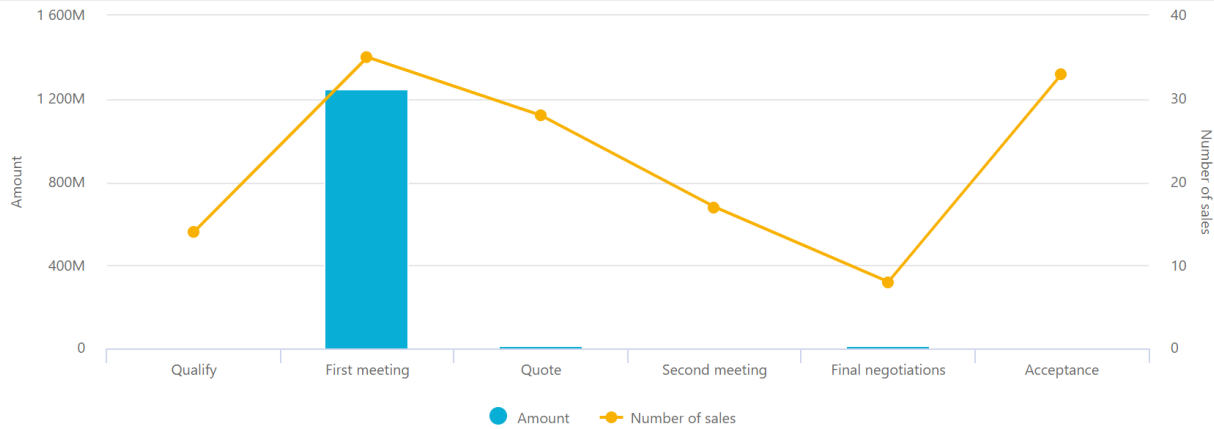
SalesBoard

Improve your pipeline
management in SuperOffice

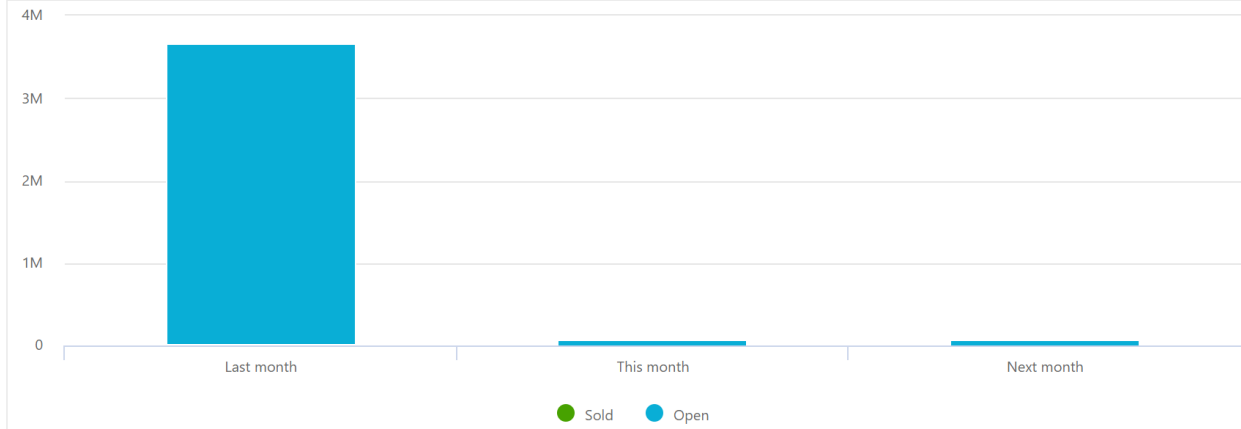
Why Salesboard?

- How did the idea of Salesboard come up?
- What are the processes that you are trying to improve?

My pipeline - actual amount



My forecast



Last won sales

Dugga AB 2020-09-29	500
Dugga AB 2020-09-29	20 000
Strandmøllen A/S 2020-09-29	0
Strandmøllen A/S 2020-09-23	3 500
Kandidata Online Search AB 2020-06-09	12 500

My pipeline in numbers

<p>Value of new sales this month</p> <p>187 500</p> <p>↓ -97 %</p> <p>Last month: 7 390 100</p>	<p>Total pipeline value</p> <p>25 438 813</p>
<p>Sales created this month</p> <p>10</p> <p>↓ -23 %</p> <p>Last month: 13</p>	<p>Open sales in pipeline</p> <p>35</p>

[+ Add new sale](#)
Total: 29 352 628:-
Ny kund 4,067,936:-
Existerande kund 21,014,492:-
Avtalsförnyelse 4,270,200:-
Tjänster 0:-
🔍 Search

Qualify	45,000:-	First meeting	74,114:-	Quote	185,000:-	Second meeting	3,683,822:-	Acceptance	80,000:-
Sale Week 43 i-centrum ab Filip TEest 2020-10-23 17	5,000:-	Demo Sale SuperOffice <-> Salesboard i-centrum ab Viktor Olmin +46704013376 2020-06-30 206	19,114:-	Salesboard för Geminor Geminor AS Viktor Olmin +4752856275 2020-11-12 239	20,000:-	Salesboard for Sofa BV Sofa Apotheek BV Viktor Olmin +31765045560 2020-11-04 80	25,422:-	Salesboard för NCC Sverige AB NCC Sverige AB Viktor Olmin +46858551000 2020-11-25 59	20,000:-
Demo Sale i-Centrum AB Filip Vanhöm +46704199960 2021-01-08 15	20,000:-	Salesboard för Protekt IT Protekt It AS Viktor Olmin +4735544210 2020-11-05 79	20,000:-	Salesboard för Nor Tekstil AS Nor Tekstil AS Viktor Olmin +4778411415 2020-10-01 108	20,000:-	Salesboard för Specsavers Norge Specsavers Norway AS Viktor Olmin +4762425900 2020-11-13 71	20,000:-	Salesboard för NHG Norwegian Hospitality Group AS Viktor Olmin +4767102010 2020-12-09 44	20,000:-
GetAccept för Nor Tekstil AS Nor Tekstil AS +4778411415 2021-01-12 11	20,000:-	Salesboard tillbud för Kommuneforlaget AS Kommuneforlaget AS Viktor Olmin +4724132600 2020-11-14 70	20,000:-	Salesboard för Tjeders Industri AB Tjeders Industri AB Viktor Olmin +4615769999 2020-12-17 36	20,000:-	Salesboard för SO AS SuperOffice AS Viktor Olmin 2020-11-27 57	20,000:-	Sale Week 43 i-centrum ab Per Pettersson +46725222532 2020-10-22 17	40,000:-
		Sales week 44 i-Centrum AB Björn Borg +46704199960 2020-10-28 17	15,000:-	Salesboard för Smart Elektro AS Smart Elektro AS Viktor Olmin +4740623200 2020-12-22 31	20,000:-	Salesboard för XEC Group Xec Group AB Viktor Olmin +46704932615 2020-12-22 31	3,615,900:-		
				Salesboard för Mobit AS Mobit Norge AS Viktor Olmin +4755117580 2020-12-23 30	20,000:-	GetAccept for Norcem AS Norcem AS Viktor Olmin +4722878400 2021-01-13 10	2,500:-		
				Sale Week 44 i-Centrum AB Björn Borg +46704199960 2020-10-29 17	55,000:-				
				GetAccept för Sissener AS Sissener AS Viktor Olmin +4723115260 2021-01-08 15	20,000:-				
				GetAccept för Nor Tekstil Nor Tekstil AS Viktor Olmin +4778411415 2021-01-13 10	10,000:-				

Demo

Summary

- Simpler and more efficient way to work with sales
- Display current data – no need to create any new fields
- Filter based on date and users
- See length of sales cycles
- Currency conversion

Pricing

- Free Trial for two weeks
- €4 or 30 DKK/ Per user / Month
Standard User License
- €4 or 30 DKK/ Per user / Month
Management View

Thank
you!

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